



Client: SBFC Finance Limited

Streamline SBFC Loan Data Compliance with the All-New TUDF Converter

Web based utility ensuring
smoother compliance.



A Quick Glimpse

SBFC Finance Limited

2024

Secured MSME Loan | Loan against Gold

Overview - SBFC Finance Ltd.



SBFC provides financing opportunities to business owners who are underserved by traditional banks. The approach is to reimagine lending. They have developed a “PhyGital” model which uses technology and authentic in-person service to create loans which support the ambitions of our customers. Below are the FY 23 in Numbers.

AUM (\$)

652.45 million

Total Customers

1,02,722

71%

YoY growth in **Secured MSME** disbursement.

All India Branches

152

Pain Points

> **Manual Effort and Error Rates in TUDF Conversion**

Manually converting loan data into CIBIL compliant TUDF format was a time-consuming and error-prone process. This led to delays in submitting data to CIBIL, impacting credit bureau reporting and hindering loan approvals.

> **CIBIL Compliance**

SBFC faced challenges in ensuring their loan data adheres to the latest CIBIL TUDF specifications. Non-compliant data was rejected by CIBIL, leading to delays and rework.

*CIBIL is India's leading credit information company that generates credit scores used by lenders to assess borrower risk.



Pain Points

➤ Data Quality and Credit Risk Management

Inaccurate or inconsistent loan data led to poor credit bureau reporting and hindered effective credit risk assessment.

➤ Increasing Operational Costs

Manual TUDF conversion requires dedicated staff and resources, increasing operational costs for SBFC.

*TUDF stands for Telecom Universal Data Format. It's a standardized data format used by credit information companies in India, like CIBIL, to collect and exchange loan information about borrowers.



The Solution

TUDF Converter

Working with us is like having your own in-house team.



Converted CIBIL Compliant TUDF Data:

This is the primary output and the core functionality of the converter. We provided SBFC with their loan data converted into a format that strictly adheres to the latest CIBIL TUDF specifications. This ensures seamless data submission to CIBIL for credit bureau reporting.



Error Reports

The converter analyzed the source of loan data during the conversion process. If any formatting errors are identified that prevent CIBIL compliance, the converter generated a report detailing these errors. This report pinpointed the specific issues within the data, allowing SBFC to address them quickly and efficiently before submitting the converted TUDF file.



Conversion Confirmation

Depending on the design of SBFC web utility, the converter would provide a confirmation message upon successful conversion. This would inform the SBFC user that their loan data has been successfully converted into a CIBIL compliant TUDF format and is ready for submission.

Benefits

- Manual TUDF conversion process was time-consuming, taking an average of **2 days per data batch**.
- The manual process was prone to errors, leading to an average rejection rate of **10% by CIBIL due to formatting issues**.
- **Delays in CIBIL reporting** due to manual conversion and rework impacted loan processing times.



Automation

The TUDF converter reduced conversion time to **30 minutes per data batch**, resulting in a significant **87.5% time saving**.

Error Reduction

The converter's validation features minimized errors, leading to a **90% reduction in CIBIL rejection rates** due to formatting issues.

Faster Processing

Streamlined CIBIL compliance through automation improved loan processing efficiency. SBFC Enterprise could potentially process **20% more loan applications per month** due to faster turnaround times.

Technologies Used

In-depth client discussions paved the way for a comprehensive Business Requirement Document, thoroughly prepared by our Solution Design and Business Analyst team.

The same document empowered our technology team to identify the right mix of technology to bring this to life



What SBFC Finance Ltd. said about us



I was impressed with their enthusiastic team. I also liked their knowledge and team organization in the technology we required. Demonstrates good team work.

Quality



Schedule



Cost



Willing to refer

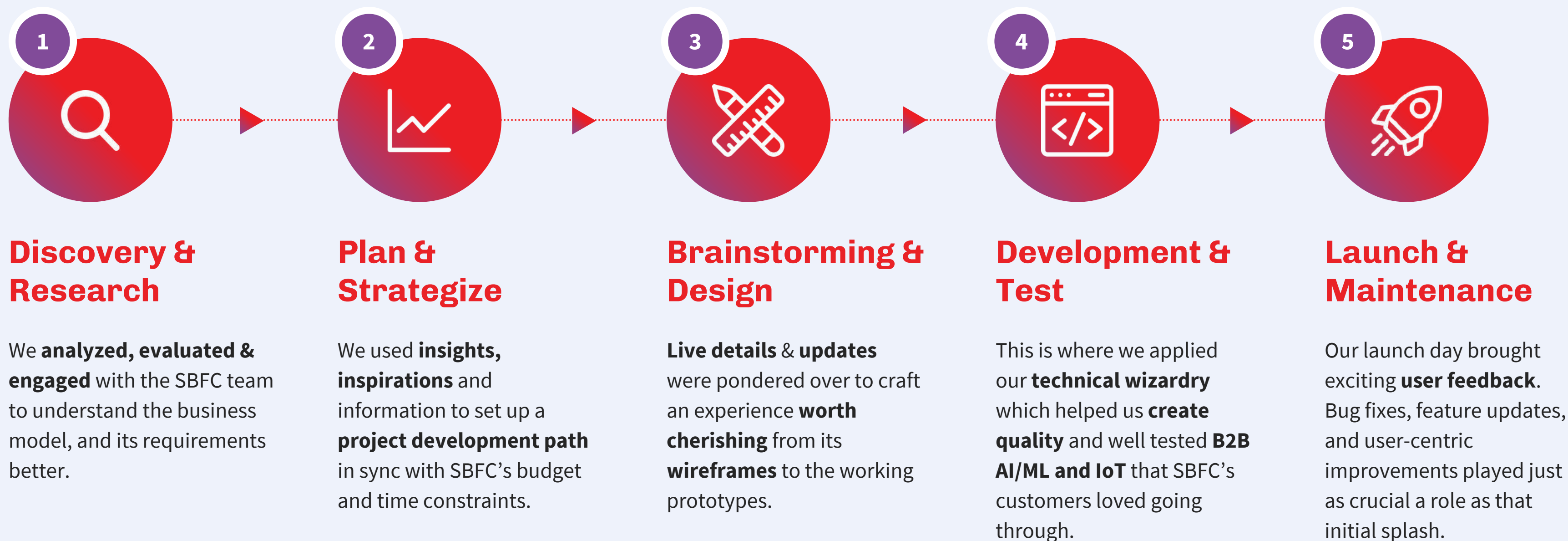


Gunjan Dedhia

Head
Technical Solution and Support

How did we do?

Our Approach



A Quick Glimpse

iProgrammer Solutions

2024

Our Business Summary



15 years in the technology world feels like we've gone through more updates than any app! We're not just experienced, we're practically vintage in the industry – think fine wine, but for IT expertise.

300+

Successful products across web & mobile delivered till now.

128 MN+

Around 128 million end users have used our developed applications.

Fortune 500

iProgrammer has been the technology partner to **Fortune India 500 - Hero Corp, Tata Communications and HDFC.**

4 Million

Our B2C mobile application developed for Vodafone-Idea currently has 4 million **daily active users (DAU).**

Our Assets, Our Customers



and many more...

What do we offer?

Our Services



Product Engineering

- UI/UX Engineering
- Web Application Development
- Mobile App Development
- Backend/Middleware Development
- Frontend Development
- QA / Test Engineering
- Legacy System Modernization



Data Analytics

- Data Science
- Data Visualization
- Data Security
- Infrastructure
- OCR Implementation



Cloud & DevOps

- Cloud Consulting
- DevOps Consulting
- DevSecOps Consulting
- CI/CD & Infrastructure Automation
- Kubernetes Adoption



Startup Consulting

- Product/MVP Development
- Statutory Compliance Consulting
- Technology Consulting
- Application Development
- UI/UX Design and Business Branding
- Customer Experience Strategy

LET'S BREW SOME COFFEE TOGETHER.



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Thank you!
We look forward to
working with you.

